



PHS CONTRACTING AND MANAGEMENT

Directing your dollars where they are most needed

For funders who want to improve health outcomes in New York City in the most efficient and direct way possible, achieving the desired results can seem daunting and unmanageable. Public Health Solutions (PHS) Contracting and Management Services handles the complex administrative requirements of grant funding so that you can focus on programs and service delivery.

Contact Christine Nollen, Chief Strategy Officer and Vice President of Contracting and Management Services at cnollen@healthsolutions.org or call (646) 619-6404 to get started.

WHAT WE DO

PHS works in partnership with foundations, government and other funding bodies to address public health challenges by getting funding into New York City's most vulnerable communities.

Over the past 28 years, we have executed thousands of public health contracts throughout the city and southern New York. This year alone, we supported the work of over 200 community-based organizations.

WE CAN HELP YOU

- Manage grants (pre and post award)
- Develop requests for proposals and review applications
- Lead procurement
- Serve as a fiscal conduit
- Develop, execute and monitor contracts
- Expedite payments
- Provide technical assistance and capacity building
- Compile data from varied sources and generate comprehensive reports

WHY PARTNER WITH US

- 1 HIGH EFFICIENCY**
PHS is adept at working with challenging government regulatory constraints. We execute contracts within 90 days of an award, thereby cutting typical government execution time by 75 percent. We also pay vendors within 30 days of required documentation of service completion.
- 2 ESTABLISHED INFRASTRUCTURE**
We have robust systems and well-established processes in place to help you expedite the work of assisting communities most in need.
- 3 DEEP UNDERSTANDING AND COMMITMENT**
Unlike most consulting organizations, we are also engaged in service delivery and we understand the needs of community-based organizations and the people they serve.
- 4 COMPLEX COLLABORATIONS**
We act as a catalyst, bringing together multiple parties, managing cross-sector partnerships, coalescing involvement among multiple players and cutting through bureaucracies to tackle public health challenges.

HIGHLIGHTS OF OUR WORK

Reducing prevalence of HIV/AIDS to all-time low. Through a 28-year collaboration as Master Contractor with the NYC Department of Health and Mental Hygiene, PHS has helped significantly lower the prevalence of HIV/AIDS by contracting with over 150 providers of HIV care and prevention programs throughout the city in the fight against the disease. We manage all aspects of the process from developing request for proposals and leading procurement, to awarding grants and end-to-end contract management.

IN 2018 ALONE, WE MANAGED OVER
\$125 MILLION
IN PASS-THROUGH HIV FUNDING

99.99%
OF GRANT DOLLARS
INVESTED INTO
COMMUNITIES

TO FUND OVER
150
COMMUNITY-BASED
ORGANIZATIONS AND HOSPITALS
THAT ADDRESS HIV ANNUALLY



Increasing food access and self-sufficiency among homeless. Today, one in five New Yorkers struggles to put food on the table. PHS helped the Mayor's Office of Food Policy and major philanthropic partners address the nutritional needs of families with an electronic benefits program that reduces costs for the most nutritious foods purchased at grocery stores. The first phase enrolled 5,000 people, increased consumption of nutritious foods, and saved nearly \$200,000 in food costs.

Ending the opioid epidemic. While 80% of drug overdoses in NYC involve opioids, the availability of effective treatments, the representation of registered Opioid Overdose Prevention programs and the number of trained prescribers of treatments have not kept up with the growing crisis. PHS' work with the NYC Department of Health and Mental Hygiene made headway in distributing 55,000 Naloxone kits, training 600 primary care prescribers and expanding access to treatment for 13,500.

RECEIVED
\$1.16
MILLION
TO FUND MULTIPLE
PARTNER ORGANIZATIONS
OVER A 2-YEAR PERIOD



COLLABORATED WITH DIVERSE GROUP OF PARTNERS

- MAYOR'S OFFICE OF FOOD POLICY
- HELMSLEY CHARITABLE TRUST
- NY COMMUNITY TRUST
- NYS HEALTH FOUNDATION
- STATEN ISLAND FOUNDATION
- REDSTONE STRATEGY GROUP

TREATMENT
EXPANDED TO OVER
13,500



\$17.6
MILLION
MANAGED BY PHS TO
ADDRESS SUBSTANCE
ABUSE IN 2018



OUR AREAS OF IMPACT

Our contracting and management work spans across a wide range of public health issues.

- HIV Prevention and Care
- Cancer Prevention
- Emergency Preparedness
- Family Planning
- Food and Nutrition
- Harm Reduction
- Hepatitis Prevention
- Maternal and Infant Health Care
- Mental Health
- Provider Detailing - Opioids
- Legal Services
- Housing



Our relationship with PHS is so important. PHS does a very important thing. It helps us get our resources to the place that they need to go so the folks in the community can actually do the work. Without that sort of foot in the field you're never going to do well with HIV.

– **Dr. Demetre Daskalakis, Deputy Commissioner for Disease Control at NYC DOHMH**

